

9 July 2022

Jeffrey Schmidt
Salt Lake City, Utah
Jeffreyhschmidt@gmail.com
Mobile: 925-413-0912

Dear Sir or Madam:

I am an innovation growth expert with a specialization in medical devices and digital healthcare solutions currently running R&D for a \$2B business at Becton Dickinson.

In 2021 I was recruited away from Zeiss to resolve innovation and digital challenges in the Vascular Access Device business group (largest and most profitable at BD) and be groomed for the \$4.5B Medication Delivery Systems business unit R&D leadership role in 2023.

Over the past 15 months we have rebuilt our innovation strategy, resourced the organization, accelerated development, triggered digital transformation, and restructured sustaining engineering while collectively growing the business at almost 3x market rate (as the market leader.) These early successes have resulted in my role rapidly expanding to include business unit, medical segment, and BD corporate responsibilities.

In January 2022, the position I was hired to move into opened early resulting in interviews and selection to the final two. However, I was recently notified I will not be taking the position and have begun looking for my next career opportunity.

Thank you for taking the time to review my resume. If you need a medical and digital solutions leader to transform a global business, portfolio, organization, or culture, I am confident my experience can help your client exceed their goals.

Sincerely,

Jeffrey Schmidt